

Managed Multi-cloud Services Acceleration

Accelerate into the clouds with the Pluribus Adaptive Cloud Fabric™, the only distributed network fabric optimized for multi-site managed cloud service delivery

Turn your network into a competitive advantage

Are your managed hybrid cloud and multi-cloud services being held back by your data center network? Turn your network into a competitive advantage and a revenue enabler.

Managed cloud service opportunities

Customers have spoken: they want a hybrid, multi-cloud world. Hyperscale public clouds are integral to their future, but when it comes to figuring out which clouds to use, where to run applications and how to solve their unique, complex challenges – from digital transformation and cloud-native development to infrastructure modernization and data sovereignty – they need managed service partners they can trust.

Today's leading managed cloud service providers are building a range of services on their data center infrastructure assets:

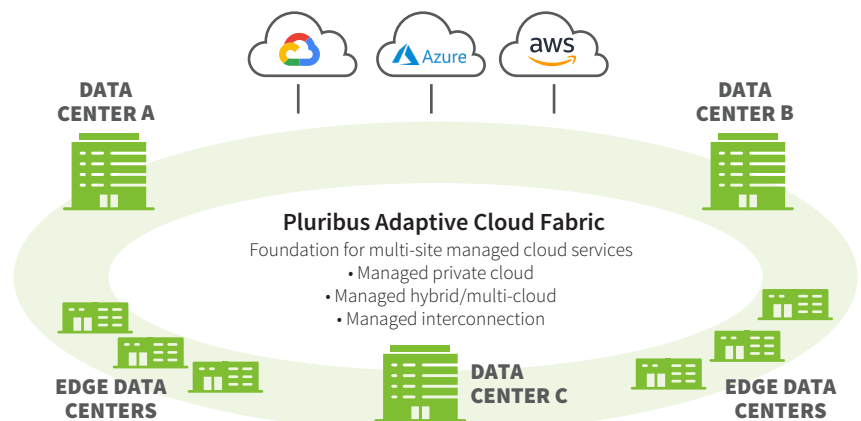
- Managed hosted private cloud: dedicated resources in shared data center facilities
- Managed virtual private cloud: the benefits of a managed private cloud with the cost-effectiveness of shared, virtualized infrastructure
- Managed hybrid cloud / multi-cloud: connecting private and public clouds
- Managed interconnection services: enabling private and public peering and interconnection within and between data centers

Requirement: network platform designed for managed multi-cloud services

Delivering cloud services profitably and at scale requires a network platform designed for the job – a distributed network fabric that enables all of your managed cloud services across multiple sites. The Pluribus Adaptive Cloud Fabric delivers.

Highlights

- **Many clouds, one platform:** Seamless network fabric unleashes managed cloud service delivery for private, public, hybrid and multi-cloud
- **Accelerated service delivery:** Fabric-wide, one-touch service provisioning turns time into your competitive advantage
- **Secure multi-tenant services:** Deep network segmentation enables multi-tenant security, user control and application performance
- **Cost-efficient operations:** open white box hardware + fabric-wide automation = lower TCO and higher margins



Pluribus Solutions for Managed Multi-cloud Services Acceleration

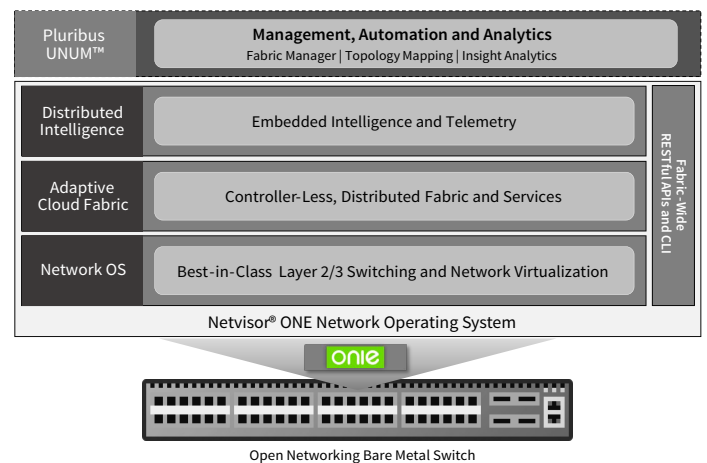
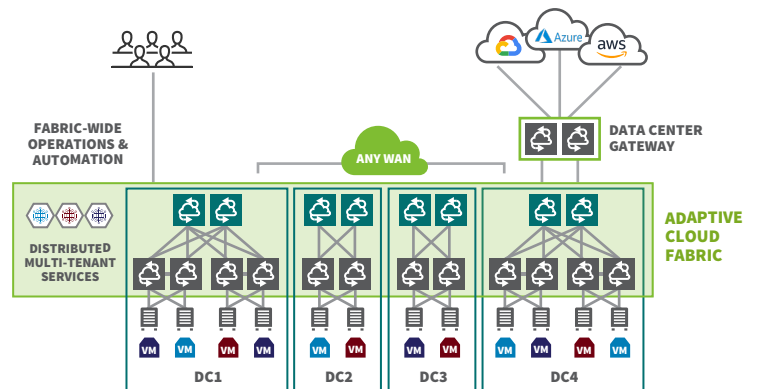
Pluribus Networks has changed the way software-defined networks (SDN) are built and operated by radically simplifying the network architecture and operating model. Based upon the next generation of controllerless, distributed SDN technology, the Adaptive Cloud Fabric delivers what managed cloud service providers need.

- Many clouds, one platform:** The Adaptive Cloud Fabric creates a seamless network fabric across multi-site data center networks that can support a full range of managed cloud services: private, public, hybrid and multi-cloud. With a full suite of Layer 2 and Layer 3 connectivity services and the ability to support such functions as containerized virtual routers and data center gateways, the Adaptive Cloud Fabric lets you create customized cloud services that fit each customer's needs.
- Accelerated service delivery:** In the Adaptive Cloud Fabric, every service, virtual network function and policy is automatically fabric-wide, enabling one-touch service provisioning that saves as much as 95% of provisioning operations, minimizing cost and human error and speeding up service delivery. Your rapid service delivery becomes a competitive advantage.
- Secure multi-tenant services:** The Adaptive Cloud Fabric delivers deep network segmentation – across the data, control and management planes – that you won't find in other solutions. That means you can provide more robust multi-tenant security and application performance and enable your users to have more control of their slice of the network.

- Cost-efficient operations:** Because the Pluribus Netvisor ONE® network operating system and the Adaptive Cloud Fabric run directly on open networking switch hardware from suppliers such as Edgecore Networks and Dell EMC, you gain the benefits of open white box economics – typically 30-50% lower total cost of ownership (TCO) than traditional solutions. Full interoperability with your existing network gives you options for smooth migration that fits your schedule and budget. Fabric-wide programmability and automation streamline operations, freeing your staff to spend more time creating value-added solutions for your customers, building customer loyalty and enhancing profitability.

It's Time to Accelerate

Take the first step toward a better solution for your managed multi-cloud services. Contact Pluribus Networks or one of our solution partners today.



"The programmability, performance and economics of our software-defined infrastructure is critical to our success and the foundation of our customer experience."



Paolo Bombonati
Econocom Italia's chief operating officer

"I couldn't believe I could 'get it all.' Other solutions had a tenth the bandwidth, no pseudo-wire transparency or were simply limited in scale or multi-tenancy. Plus, I got analytics capabilities as a bonus without any additional equipment needed."

Network & Security Manager
Carrier-neutral cloud/interconnect provider